



MARCH 2010

## Assiniboia Chamber Surpasses \$1 Million Plateau in Group Insurance Premiums

**A**t the September 2009 Chamber Luncheon, Chamber Chair Gerry Glatz received a special presentation from Manitoba Regional Chambers Group Insurance Manager Brent Stanfield.

Mr. Stanfield was pleased to recognize the Assiniboia Chamber for becoming the 57th Chamber in Canada, to surpass the \$1 million plateau in annual group insurance premiums paid by its members. More than 900 Chambers of Commerce currently participate in the Canadian Chamber of Commerce Group Insurance Plan. The Assiniboia Chamber was pleased and honoured to receive this very prestigious award and thanks all its members for their active participation in this excellent group insurance plan.

The plan, administered by the Winnipeg based Johnston Group, has over 25,000 businesses across Canada participating. The Group Insurance Plan has operated for over 30 years. The pooled benefits provide stabilized rates each and every year.

Comprehensive benefits packages are available to businesses from one person up, including home - based businesses. Coverage includes extended health care, group term life insurance, critical illness, dental care, disability coverage, accident death and dismemberment coverage. It is the only plan that also offers the "Best Doctors" coverage which allows unlimited access to "Best Doctors" services and is included in every group plan.



(L-R) Chair Gerry Glatz, Brent Stanfield (Manitoba Regional Manager)

For more information please contact the Assiniboia Chamber office at 774-4154 or the Assiniboia Chamber Group Insurance Plan local representative, Pierre Morier at Morier Benefits at 985-1222 or email [pierre@morierbenefits.ca](mailto:pierre@morierbenefits.ca)



## message from the Chair...

With 2009 now behind us, the Assiniboia Chamber Executive and Board of Directors was pleased with the increase we experienced this past year, in membership growth and the outstanding increased current and new member's participation in the Chamber Group Insurance Plan.

We will celebrate the 80th Anniversary of the Assiniboia Chamber in May at our annual General Meeting, and now look forward to the completion and the officially opening of the new Winnipeg International Airport Terminal later this summer. The new Canada Post Distribution Centre will also open and begin operations this spring.

We were pleased to present a number of excellent speakers at our monthly member's luncheons. Among those who honoured us with their attendance and presentations were the former President of the Treasury Board, the Honourable Vic Toews.

Margaret Redmond, the newly installed President/CEO of the Assiniboine Park Conservancy Inc. provided our members with an excellent overview of the expansion plans proposed for the park over the next decade. Paul McNeil, from the MMM Group overviewed the infrastructure plans for Centre Port Canada Way with construction underway this spring. Recently, Gary Hannaford from the Manitoba Institute of Chartered Accountants reported on Manitoba's economy and how this province has performed over the past year. Councillor Scott

Fielding, the Chair of the city's finance committee provided an excellent overview on the city's proposed budget for 2010 at our most recent luncheon in February.

With Manitoba Premier Greg Selinger, our Guest Speaker for the March luncheon at the Victoria Inn on Thursday, March 18th and Mayor Sam Katz scheduled for the Thursday, April 15th luncheon at the Assiniboine Gordon Inn at the Park, we hope you will make the effort to join us for their presentations and continue networking with all Chamber members who attend.

*Gerry Glatz  
Chair, Assiniboia Chamber of  
Commerce*

J. Bruce Mackay (General Manager)

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## Welcome New Chamber Members!

Andrea Doty - Basin & Towel Aesthetics, 277 Rita Street

Boom Done Next, (Marni Larkin), Unit 1-833 Notre Dame Avenue

Charles J. Rubin - Chartered Accountant Inc.

E.M. Clarke Inc. (Evelyn Malyon)

Fort Rouge Auto Centre (Franca Colosimo) 680 Pembina Hwy.

Kelly de Groot- PC Candidate for Kirkfield Park

Manitoba Institute of Management Inc. (Les Johnson), 560 Main Street

MIG Insurance, 2003 & 3723 Portage Avenue

Musical Tymes Ltd., Unit N-675 Berry Street

Oakdean Management Inc.

Pierce Distillers (Keith Pierce)

Sorrento's Pizza, (Charleswood Centre) 3900 Grant Avenue

Stella's Bakery & Cafe

Steve's Bistro, 3123 Portage Avenue

TAK Enterprises Inc. (Wayne Tremblay)

Ultimate Music Theory Ltd. (Glory St. Germaine)

V & M Management

# International Inland Ports Tour an “Eye-Opener”



*Manitoba Delegation at GTO Guanajuato Inland Port with  
CEO Jorge Arturo Acevedo Alarid*

During the week of January 10-15, 2010, a delegation of over 30 people, led by Centre Port Canada founding President & CEO Diane Gray, toured 5 major inland ports in Mexico and the United States. In addition to representatives from the Assiniboia, Winnipeg and Manitoba Chambers of Commerce, there was representation from various departments of the provincial and federal governments, trucking firms, business and labour groups, the University of Winnipeg and Red River College, and the City of Winnipeg. Manitoba Premier Greg Selinger joined the delegation for the Memphis and Chicago presentations and meetings.

The delegation first stopped at the GTO Inland Port in Guanajuato, Mexico, and then moved on to Texas where the delegation toured the Alliance Group Inland Port in Fort Worth with

its principal anchor tenant being the American Airlines maintenance centre and a BNSF inter-model facility. The Allan Group Dallas Logistic Hub facility in Dallas is the site of the Union Pacific Railway's inter-model facility. Both facilities receive containerized imports from Asia-Pacific through the Ports of Los Angeles-Long Beach as well as container shipping from the Ports of New Orleans and Houston.

All of these inland ports received private and public investment in order to get established. The Fort Worth Alliance facility was initially financed by Ross Perot Jr. along with the city of Fort Worth and has been in operation for 20 years. The Dallas Logistics Hub Union Pacific inter-model facility has been in operation for 10 years and will be adding a BNSF inter-model facility in the future.

In Memphis, the delegation toured the Federal Express distribution centre as well as the CN Rail inter-model facilities. Inter-model shipments from Asia-Pacific coming to North America through the deep sea ports of Vancouver and Prince Rupert B.C. end up Memphis as does container shipments from Halifax. The Fed Ex facility is the world's busiest cargo terminal, and is a major economic engine for Memphis. Fed Ex provides employment to 8000 workers. On any given night, 200 Fed Ex planes land at the Memphis International Airport before midnight, 365 days a year. More than 1 million packages are offloaded, sorted, reloaded by 2:00 a.m. and shipped on to their final destination with delivery the next day. Fed Ex is also purchasing some new Boeing Dreamliner Cargo Jets and will soon implement daily non-stop flights from Memphis to China. American retailer JC Penny also has a distribution centre located in Memphis. Hyundai Automotive Division ships its North American car imports to their finishing facility located at this inland port. The cars are 90% complete when they arrive and takes advantage of the foreign trade zone there. Once the cars are completely finished, they are delivered to dealers in North and Central America.

The final stop on the tour was Chicago's inland port of CenterPoint, which is located near the smaller communities of Elwood and Joliet Illinois. This facility was built on the former site of the US Army World War II munitions storage facility. It is the home for two one-million plus square foot Wal-Mart distribution warehouses as well as the distribution centre for Bissell Vacuum products and George-Pacific paper products. This facility has been in operation for over 10 years. There are also distribution warehouses for Kraft Foods and Fleishman's Yeast and other major companies such as Caterpillar. BNSF Railway also has an inter-model facility at CenterPoint.

## Congratulations to Chocolatier Constance Popp, High Tea Bakery & Mike's Place

The Assiniboia Chamber extends congratulations to **Chocolatier Constance Popp** at 1853 Portage Avenue, and **Belinda Bigold** of the **High Tea Bakery** at 2103 Portage Avenue.

Constance and Belinda were in Los Angeles, January 16-17, 2010, and participated in the **O'Canada Gift Lounge** hosted by the Canadian Consulate at the Golden Globe Awards. Belinda promoted her famous Imperial Cookies and Constance provided her delectable chocolate products. These were boxed and presented to celebrities attending the Golden Globe Awards. Some of the celebrities in attendance included Canadian film producer Ivan Reitman whose son was nominated for his movie ``Up in the Air`` starring George Clooney. Also attending was Canadian comedic actress Katherine O'Hara who appeared on the popular Canadian television series SCTV and NBC's Saturday Night Live.



We also congratulate Chamber member **Mike Martyniuk**, owner of **Mike's Place Barber Shop**. On June 10th, Mike will celebrated 50 year of providing excellence barbering service to his many clients and friends in St. James and West Winnipeg. On June

1st, Mike will also celebrate 33 years of operation at his current location, 1867 Portage Avenue. **Congratulations Mike!!!!**

## Winnipeg Airport Authority Update

The Winnipeg Airport Authority Inc. is still on track for an early summer opening of their new \$585 million terminal at the airport campus. Currently, there are over 500 workers on site on a daily basis. The two level roadway systems is being completed and the walkways connecting the parkade to the new terminal is moving ahead. An economic impact study recently completed indicates the airport authority plans about \$80 million a year in capital spending through 2013 or \$473 million from 2008 to 2013. The airport authority will continue to have a significant economic impact on Winnipeg, greater than most other airports in cities of its size. Although domestic passenger activity was down in 2009 due to the economic slowdown, cargo activity continued to perform better than expected.

A number of new retail concessions are getting ready to service the new terminal facility. As reported in our last newsletter, some of the new retail outlets opening in the new terminal include **Salisbury House, Stella's Cafe & Bakery, Toad Hall Toys, TGIF Fridays, Upper Crust Bakery, Gondola Pizza, Rice Tales, PGA Tour Shops, CNBC News, and Rosetta Stone.**

*continued on next page...*

## Assiniboia Chamber Congratulates Red River College BA Scholarship Recipients

The Assiniboia Chamber congratulates the two 2010 recipients of our Chamber scholarships, awarded each year to students entering their second year of studies in Business Administration at Red River College.

This year's winners are **Valarie Cole** and **Elysia Stoupe**. Valarie Cole is a 2008 graduate of Sturgeon Heights High School. She graduated with an A+ average and received the Advanced Academic Diploma. Valarie wants to become a Certified General Accountant and completed her first year of studies at Red River College with a 4.38 GPA. Valarie also works as a sales associate at Reitman's. She has also studied piano for 10 years and achieved her grade two, four, six and eight practical exams and grade one and two theory exams with the Royal Conservatory of Music. She has received First Class Honours, Honours and Honours of Distinction. Other interests include Dance and Public Speaking.

Elysia Stoupe is working toward a major in Financial Services. She completed her high school degree at Joseph H. Kerr in Snow Lake. While in high school, Elysia worked as a gas attendant for 4 years. She also worked at Vale Inco in Thompson focusing on the Volunteer Emissions Reductions Program. Following graduation, Elysia plans to return to Thompson to work as an administration assistant at the Burntwood Regional Health Authority or at the Royal Bank of Canada branch as a financial planner.



# Member Profiles

**HomeDeal Financial Group** is a Division of Marina Management Inc. which was incorporated in 1992 and has extensive interests in the real estate industry, both residential and commercial. We offer one-stop shopping to bring the client, lender, real estate agent, lawyer, appraiser, renovation specialists, insurers and all other related services together in order for our clients to realize their dream of home ownership.

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## Winnipeg Airport Authority Update (continued)...

The new **Canada Post Distribution Centre** is close to being completed for a late spring official opening. The **Standard Aero** redevelopment continues with construction underway on their second expansion this year for an overhaul facility for larger turbofan engines for the West Jet airlines fleet. The **Four Points Sheraton Hotel** is in the final stages of finishing a multimillion dollar expansion with 20 guest rooms, an expanded banquet hall, four large meeting rooms and a grand staircase connecting the first and second floors. The new space is expected to open in April. Owners, Lakeview Development, is also moving ahead on breaking ground later this spring on their proposed new **Grand Winnipeg Airport Hotel**, which will be the city's first Five Star Hotel.

A new air service to Europe will commence from Winnipeg's James Armstrong Richardson International airport beginning on June 12, 2010 and run through October 2, 2010. The Iceland Express will offer flights twice a week between Winnipeg and Iceland, Wednesdays and Saturdays. With the addition of Winnipeg, the airline's destinations will increase to 27, an historic high.

The airline will offer connecting flights from Winnipeg to Copenhagen, as well as other Iceland Express destinations throughout Europe.

Travellers can book flights through their local travel agent or go to the airline's web site, [www.icelandexpress.com](http://www.icelandexpress.com)

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# Assiniboia Chamber Events Calendar

- **Thursday, March 18, 2010** - Monthly Luncheon, Victoria Inn & Convention Centre, 1808 Wellington Avenue, 12 Noon. Guest Speaker: **Premier Greg Selinger.**
- **Thursday, April 15, 2010** - Monthly Luncheon, Assiniboine Gordon Inn at the Park, 1975 Portage Avenue, 12 Noon -. Guest Speaker: **Mayor Sam Katz**
- **Monday, May 10, 2010** - 80th Annual General Meeting & Anniversary Dinner, Terrace Fifty-Five Restaurant, 55 Pavilion Drive in Assiniboine Park. Special Guests, **His Honour, The Honourable Philip S. Lee, C.M. O. M. Lieutenant Governor of Manitoba and Her Honour Anita Lee** – Cocktail Reception @ 5:30 p.m., AGM & Dinner @ 6:30 p.m.
- **Friday, May 28, 2010** - Annual Race Night at Assiniboia Downs, Terrace Dining Room, 6:00 p.m.
- **Friday, June 18, 2010** - TGIF Chamber Golf Tournament, Assiniboine Golf Course, Ness Avenue, Lunch at 12 Noon. Tee-off at 1:00pm.

All Chamber Members and Guests are welcome to attend all these events. RSVP to Ernie Nairn at the Chamber office at 774-4154 or email [info@assiniboiaacc.mb.ca](mailto:info@assiniboiaacc.mb.ca)

You can also register online for all these events on our web site. Go to [www.assiniboiaacc.mb.ca](http://www.assiniboiaacc.mb.ca), click the "EVENTS" link and follow the prompts to register.



## Saturday, October 16, 2010 The Third Annual Assiniboia Chamber Lobster Fest Dinner

will be held at the Westdale Community Centre, 550 Dale Boulevard. (6:00 pm to 11:00 pm)

Tickets are \$40.00 per person (or) Corporate Tables of 8: \$300  
(Save \$20.00 on a Corporate Table)

An Alternate Chicken Dinner choice is available for \$25.00 per person.  
Enjoy a whole East Coast Lobster, with baked potato, Cole slaw, dessert, coffee & tea.  
There will also be featured Rainbow & Silent Auctions and a Music DJ and Dancing

To purchase tickets please call the Chamber office at 774-4154  
email [info@assiniboiaacc.mb.ca](mailto:info@assiniboiaacc.mb.ca) -or- online at [www.assiniboiaacc.mb.ca](http://www.assiniboiaacc.mb.ca)



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The Assiniboia Chamber of Commerce

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**Submissions to be made to:**

The Assiniboia Chamber of Commerce

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